

# A Region Transforming

In the face of steady growth and increased traffic congestion, it's clear that action must be taken to preserve the quality of life for our Lowcountry neighbors. Lowcountry Rapid Transit is more than just a transit system: this 26-mile project will transform the infrastructure in our region to provide better connectivity for people in buses, in cars, on foot and on bikes. This modern transportation system will connect the communities of Charleston, North Charleston and Summerville and will be a catalyst for economic growth and upward mobility throughout the area.

# Successful transit oriented development in bus rapid transit corridors is driven by three factors:



#### **Government Support**

A regulatory framework and public financing incentives to encourage transit oriented development.



#### **Land Potential**

Real estate market potential and land availability for development.



#### **Transit Quality**

Speed, reliability and quality of transit.

**CURRENT TRENDS** 

#### **Rapid Growth = Rapid Transformation**

The Lowcountry Rapid Transit corridor will inherently capture 23% of the projected regional growth. This corridor is prime for development and redevelopment, housing, employment and entertainment areas. Now is the time to strategically develop policies and frameworks to guide this development and focus it in this corridor of opportunity.

#### **Population in the Region**

**=** 10.000

1,398,124

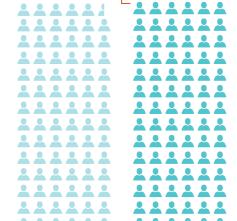
in 2040

67.3% growth

over 20 years

835,695

in 2020



#### **Employment in the Region**

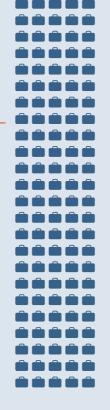
= 5,000

607,633

51.7% growth

over 20 years





#### **ENHANCED DEMAND**

The introduction of bus rapid transit to the region will create a demand for residential and employment opportunities within the corridor.



The projected population and employment growth of the region, along with the large number of people commuting to the corridor for work, indicates an increasing demand for additional housing opportunities closer to employment centers.

### Real Estate Market Potential in the Proposed LCRT Corridor 2020-2040

#### LAND USE POTENTIAL & DEMAND CONSIDERATIONS

Residential

Homes – both single family and multi-family dwellings

Retail

Commercial buildings catering to in-person customers and sales

**Employment Space** 

Commercial buildings focused on services and the production of intellectual property

Hospitality

Real estate catering to overnight visitors - hotels, hostels, bed and breakfasts

#### **Trends**



The homeownership rate is projected to decline, resulting in higher demand for apartments



Younger and older populations prefer smaller dwellings and more connected communities

**Growth in E-commerce** Increasing rate of e-commerce sales **Population Increase** 

Despite retail decline, rapid population growth will result in demand for additional retail

**Declining SF per Employee** 

Office space is projected to become more efficient over time

**Demolition of Obsolete Space** 

Some existing office spaces will be converted or demolished as office space needs adapt over time

**Short Term Rentals** 

Traveler preferences for short term rentals are expected to negatively impact hotel growth through 2040 Occupancy Rates

Occupancy rates in the region are higher than average, suggesting demand for new development exists

new residential units are projected for the corridor by 2040, an estimated 20% of the overall regional housing growth. The majority of units are expected to be multi-family.

mortar store space

reduces the overall need for brick and

square feet of retail is anticipated within the corridor by 2040. Growth is projected to cluster around existing retail centers (e.g. Northwoods) and in new walkable mixed-use destinations along the corridor.

**EVOLVING RETAIL** 

**ENHANCING EMPLOYMENT** 

square feet of office space is projected in the corridor. Finance, insurance and real estate jobs have the highest projected growth rates between 2020 and 2040.

REYNOLDS

**AVENUE** 

new hotel keys projected for the corridor by 2040. Approximately 50% of all hotel growth in the region is projected to take place along the corridor.

#### CATALYTIC OPPORTUNITIES ALONG THE LCRT CORRIDOR

#### **EMERGING COMMERCIAL**

- Rapid residential development and existing retail undersupply increases retail development opportunities.
- Historic town center has regional tourism and entertainment draw. Emerging opportunity for a new office cluster.
- Expansion of downtown Summerville, northeast of railroad tracks - continuing the walkable environment and enhancing small-town attraction for tourists.

#### TRANSFORMATION FROM RURAL

EXCHANGE PARK COUNTY FAIRGROUNDS

- Currently has a rural character with slower growth than rest of corridor.
- Predominately an opportunity for lower density residential development with relatively higher density near stations.

the region. Zone likely to experience a high concentration of office and hospitality development.



Expected expansion of one of the largest employment clusters in

 Opportunity to provide residential and supporting retail around stations and closer to job centers to reduce commute times and create a stronger live work play environment

#### PRESERVING AFFORDABILITY

 Emerging innovation corridor as start-up companies and residential developments continue to co-locate in this significant land availability.

- Need to preserve naturally occurring affordable housing while introducing new affordably priced homes to create inclusive mixed-income neighborhoods
- Leverage transit investment to strengthen existing communities.

# INNOVATION

. • An urban fabric ideal for transit. The region's destination for tourism, healthcare, education and retail. area close to the Peninsula with . • Opportunities for infill redevelopment

ASSETS

of older industrial and strip commercial to new mixed-use formats that complement existing character.

**AMPLIFYING HISTORIC** 



 Large publicly owned sites create opportunity for



master-planned growth.



1/2 MILE STATION AREA

POTENTIAL STATION

DOWNTOWN KNOWN DEVELOPMENTS SUMMERVILLE

KEY LOCATION

- Many greenfield sites suggest future growth as more development gravitates to
- Northwoods Mall and adjacent retail centers currently form the largest retail cluster in the region. As retail evolves in this area, it could transition from
- a suburban big box environment to a mixed-use hub incorporating residential uses and healthcare. educational and institutional anchors.

#### **Corridor Opportunities**

**MAXIMIZED POTENTIAL** 

**Industrial** 

Commercial buildings focused onthe manufacturing or distribution of goods.

Only 15% of demand is currently unallocated, which means that the market is saturated and additional development of this type is not appropriate for the corridor.

## **Take Control of the Future**

The policies we put in place today will decide what our community looks like tomorrow.

Decisions made as a result of this project will impact various aspects of daily life including:



Parking

**Stormwater** 

**Building Regulations** 

Affordable Housing









